

Alabama EMS Conference '23

VENDOR / SPONSORSHIP INFORMATION PACKET

Conference: November 13-15

Post-conference: Nov 16-17

Orange Beach Conference Center

4671 Wharf Pkwy W, Orange Beach, AL 36561



Alabama EMS Conference

Alemsconference@gmail.com
www.alabamaemsconference.com



Alabama EMS Conference Inc. would like to invite you to participate in the 2023 Joint EMS conference sponsored by the Alabama Ambulance Association, Alabama EMS Association, and Alabama Office of EMS. If you have already purchased a sponsorship, thank you. If not, there is still time! The conference is a three-day education/management event in the beautiful City of Orange Beach. The conference attracts EMS, RNs, and fire departments, both the initial responder and the management teams. Please review your exhibitor and sponsorship options and let us know if you have questions or would like to discuss personalized opportunities.

Exhibitor Information

Exhibitors will receive the booth size of their choosing. Two (2) free CE registrations (Must be used by booth personnel). Passes to all food and social events are included for two (2) participants and complimentary Wi-Fi. Additional registrations can be requested. Power is \$75 per booth



Vendor Sponsorships		Other Sponsorships	
Vehicle Only—Inside	\$950	Tuesday Night Dinner - The Social	\$10,000
Vehicle Only—Outside	\$550	Registration Meet and Great	\$5,000
Table	\$850	Lunch (3 days available)	\$1,500 daily
Gold	\$1200	Snacks (3 days available)	\$500
Platinum	\$3000	Silver—Logo Display— No Booth	\$500
Diamond	\$6000	Advertisement on mobile app— ads for one year	\$100
Power	\$75	Thursday event only—Table	\$250



Set up Vehicles/Booth Nov 12th 3pm-6pm

Set up Booth Nov 13 8am-12pm

Vendor Hall— Monday, Tuesday, Wednesday, Optional on Thursday

Must received by Oct 1, 2023 to be published on all marketing materials

Vendor/ Sponsorship Opportunities

<p style="text-align: center;">Vehicle Spot - (Multiple Available) Inside and Outside</p>	<p>Company logo on promotion materials</p> <p>Company logo on overhead projection and signage at the event</p> <p>One (1) ambulance sized spot</p> <p>No Table/Booth</p>
<p style="text-align: center;">Silver Sponsorship - (Multiple Available)</p>	<p>Company logo on overhead projector and signage at the event</p> <p>Logo on Sponsor Board</p> <p>No table/booth</p>
<p style="text-align: center;">Table/Booth Spot - (Multiple Available)</p>	<p>Company logo on overhead projector during lunch/presentations</p> <p>10 x 10 Spot, 1 table provided</p> <p>Limited Booths available with power</p> <p>Power can be purchased for an additional—\$75 per electrical drop box</p>
<p style="text-align: center;">Gold Spot - (Multiple Available)</p>	<p>Company logo on overhead projector during lunch/presentations</p> <p>Name on promotional handouts</p> <p>Logo on sponsor board</p> <p>10 x 10 Spot, One (1) Table provided</p> <p>Power can be purchased for an additional</p>
<p style="text-align: center;">Platinum Sponsorship - (Multiple Available)</p>	<p>Company logo on overhead projector during lunch/presentations</p> <p>Name on promotional handouts</p> <p>Logo on sponsor board, t-shirt, banners</p> <p>20 x 20 Spot, 2 Tables</p> <p>Power can be purchased for an additional</p>
<p style="text-align: center;">Diamond Sponsorship - (Multiple Available)</p>	<p>Company logo on overhead projector during lunch/presentations</p> <p>Name on promotional handouts</p> <p>Logo on sponsor board, t-shirt, banners</p> <p>40 x 40 Spot, 4 Tables</p> <p>One Power Box dropped from ceiling at no charge</p>
<p style="text-align: center;">Additional Vendor Opportunities Participant Scholarship - \$49</p>	<p>Share a complimentary registration with your customers</p> <p>You will receive a registration code which can be provided to your customer</p> <p>Contact alemsconference@gmail.com to secure tickets</p>

Vendor/ Sponsorship Opportunities

Lunch Sponsorship	<p>Company logo on sign placement during lunch</p> <p>Company logo on overhead projector during the break</p> <p>Announced as a sponsor before the break</p> <p>Company name on all promotional materials</p>
Dinner Sponsorship (Can be split)	<p>Company logo on sign placement during supper</p> <p>Company logo on overhead projector during the break</p> <p>Announced as a sponsor before the supper</p> <p>Company name on all promotional materials</p>
Break Sponsorship	<p>Company logo on sign placement during break</p> <p>Company logo on overhead projector during the break</p> <p>Announced as a sponsor before the break</p> <p>Company name on promotional materials</p>
Door Prizes	<p>We will raffle giveaway items daily</p> <p>Brand the item as you would like</p> <p>Typically under \$75 Dollars</p>
Advertisement on mobile app—ads for one year	<p>Advertisement during the conference</p> <p>Quarterly announcements, link to websites, and logos</p>
Speaker Sponsor	<p>Email Josh at alemsconference@gmail.com for opportunities to sponsor a speaker!</p>

All sponsorships with promotional material components must be received prior to October 1st, 2023. The sponsor is responsible for providing marketing quality logos.

Exhibitor Policies

Exhibitor Registration: Follow the link to the registration form; www.alabamaemsconference.com

Questions Contact: Email: alemsconference@gmail.com. Call/ Text Josh Bankston 205-388-3672 / Katrina Key 205-275-9917

Booth Placement: Booths will be placed based on event layout and number of vendors.

Vendor Set Up: Vendors will have access to set up during times noted on page 2.

Exhibit Booth / Sponsorship Payments: Payments can be made via check or online by the conference website. Payments are due no later than October 15, 2023 at 5:00 p.m. All logos must be in by October 1, 2023, to be published on materials.

Mail checks payable to: Alabama EMS Conference, Attn: Josh Bankston, PO Box 1147, Jasper Al 35502

Exhibit Booth Cancellation / Refund Policy: Refund requests must be received in writing no later than October 15th, 2023 at 5:00 p.m. Refunds will be issued in the payment method received. A credit card reimbursement fee will occur.

Sponsorship Cancellations / Refund Policy: Due to the nature of certain sponsorships we reserve the right to refuse refunds. All requests for refund must be received in writing no later than October 15th, 2021 at 5:00 p.m. Refunds will be issued in the payment method received. Alabama EMS Conference reserves the right not to refund the following sponsorship opportunities: Break Sponsorship , Lunch Sponsorship, Breakfast Sponsorship, and Participant Scholarships

Continuing Education Hours: Continuing Education hours will be available for two representatives from your organization. These individuals should be those running your vendor booth. Please see Josh for CEUS.

Security: Lost, stolen or damaged materials/products are the responsibility of the exhibitors both during exhibit hours and at night. Alabama EMS Conference or the event venue will not be held liable for any lost or damaged products, nor any injuries that may occur at any time during set up or tear down. While the conference center is secured at night, you leave items at your own risk.

Donations for giveaways: Door prizes are at the exhibitor's discretion. Branded and/or clearly marked as to whom is providing the prize. Cash or other monetary items are highly discouraged. Door prizes will be given out throughout the event and at the end of each day. Prizes deemed inappropriate will not be allowed at the event.

Hotel Accommodations: Please see website for discounted accommodations

STORAGE/FREIGHT HANDLING/DRAYAGE CHARGES

ORANGE BEACH EVENT CENTER

- ◆ Unless prior arrangements are made, items will only be accepted at the Event Center from 7am to 3pm, local time.
- ◆ The storage fee is \$25 per day per package; there may be an additional fee for storage of oversize packages.
- ◆ If Orange Beach Event Center has to assist in the unloading of the/or the delivery of the package, an additional fee ranging from \$10 to \$150, depending on the size and weight of package, will apply.
- ◆ Arrangements can be made for outbound shipping as well, same terms apply.
- ◆ Please have any exhibitors contact Angela Bateman, abateman@cityoforangebeach.com, 251-981-6629 for any questions or arrangements.

Packages (Boxes, Crates, Pallets, Etc.) to arrive no more than 72 hours (3 Days) prior to the convention date.

Please inform Event Center staff if sending large amounts of packages as soon as possible to ensure space availability. To insure proper delivery of packages, please address all packages as follows:

Orange Beach Event Center

Company Name/Name of Meeting/Date of Meeting

4671 Wharf Parkway

Orange Beach, AL 36561

Number each package (For example: Box 1 of 3, Box 2 of 3, Box 3 of 3)

It will be the responsibility of the guest to ensure that all outgoing shipping, be properly labeled and packaged.

Alabama EMS Conference Inc.

2023 Vendor Registration Form

November 13-15

Orange Beach Convention Center

www.alabamaemsconference.com

Vendor Information

Company Info	
Contact Name/Title	
Names of Conference Attendees/Booth Workers	
Address	
City	
State	
Zip	
Phone	
Email	
Sponsorship Level	<p><input type="checkbox"/> \$6000 Diamond</p> <p><input type="checkbox"/> \$3000 Platinum</p> <p><input type="checkbox"/> \$1200 Gold</p> <p><input type="checkbox"/> \$500 Silver (No Table, just Logo Used)</p> <p><input type="checkbox"/> \$850 Table</p> <p>\$550 Outside Vehicle <input type="checkbox"/> \$950 Vehicle Inside <input type="checkbox"/></p> <p><input type="checkbox"/> \$75 Power</p> <p>Additional Vendor Opportunities (please write in choice):</p> <p>_____</p> <p>Mail Checks to Alabama EMS Conference, PO BOX 1147 Al 35502. Credit Card arrangements can be processed online. Please email logo to alemsconference@gmail.com</p>