

**ALABAMA
EMS CONFERENCE**

THE ROARING TWENTIES

**VENDOR
PACKET**

A WEEK OF EDUCATION, FELLOWSHIP, AND FUN

NOVEMBER 17-19, 2026
 PRE-CONFERENCE: NOVEMBER 14-16
 ORANGE BEACH, ALABAMA
 ORANGE BEACH EVENT CENTER
 4671 WHARF PKWY W, ORANGE BEACH, AL 36561

EDUCATION CONNECTION PARTNERSHIP EXPOSURE IMPACT

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 ALABAMAEMSCONFERENCE.COM

2026 Vendor Sponsorship Packet

2026 Vendor / Sponsorship Packet

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Alabama EMS Conference 2026 Vendor & Sponsor Guide

Join us November 17–19, 2026 (Pre-Conference: Nov 14–16) at the beautiful Orange Beach Event Center for three days of education, networking, and management events.

This year’s theme is **The Roaring 20s**—so get ready to jazz up your booth and bring the Gatsby glamour!

Sponsorship & Exhibitor Packages

Choose the booth or sponsorship package that best fits your goals. Booth spaces include designated conference admission and complimentary Wi-Fi.

Package	Cost	Space	Adm. & Conference Passes	Benefits / Notes
Diamond Sponsorship	\$6,050	24' x 12' booth + tables/chairs	5	Logo on sponsor board/screens and T-shirt; 1/2 page ad. Power included
Platinum Sponsorship	\$3,050	16' booth + 2 tables/chairs	4	Logo on sponsor board/screens and T-shirt; 1/4 page ad. Power \$75.
Gold Sponsorship	\$1,250	8' x 8' booth + table/chairs	2	Logo on sponsor board/screens. Power \$75.
X Large Booth (vehicle)	\$3,200	20' x 8' space + table/chairs	4	Logo on sponsor board/screens and T-shirt; 1/4 page ad. Power \$75.
Large Booth (vehicle)	\$2,700	20' x 8' space	2	Logo on sponsor board/screens. Power \$75.
Standard Booth	\$900	8' x 8' booth + table/chairs	2	Logo on sponsor board/screens. Power \$75.
Lobby Booth	\$400	Lobby space + table/chairs	2	Basic lobby presence.

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Package	Cost	Space	Adm. & Conference Passes	Benefits / Notes
Silver Logo Only	\$500	No physical booth	0	Logo on screens and sponsor boards.
Vehicle Spot — Front	\$550	Outside front	2	4 spots available.
Vehicle Spot — Lunch Tent	\$550	Outside lunch tent	2	2 spots available.

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Promotional, Event & Virtual Sponsorships

Maximize your brand visibility with targeted sponsorship opportunities.

Category	Opportunity	Investment	Includes
Event	Registration Meet & Greet	\$5,000	Exclusive branding at opening networking event.
Lunch	Lunch Tent Sponsorship	\$3,000	Prominent signage on lunch tent.
Lunch	Daily Lunch Sponsor	\$1,500/day	Logo during lunch service; 3 days available.
Event	Social & Awards Dinner	\$1,000	Award promotion logo, ceremony recognition, award presentation opportunity, 1/4 page ad; 10 spots.
Promo	Daily Snack Sponsor	\$500/day	Logo during attendee breaks; 3 days available.
Promo	Speaker Sponsor	\$500	Logo before and after educational presentations.
Promo	Name Badge Logo	\$250	Logo on attendee name badges; 4 spots available.
Virtual	Virtual Elite	\$1,200	Logo on projector, handouts, sponsor board, event T-shirt, and banners.
Virtual	Virtual Premier	\$750	Logo on projector, handouts, sponsor board, and banners.

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Key Dates & Deadlines

Date	Deadline / Activity
August 1, 2026	Magazine ad materials due.
October 1, 2026	Promotional and marketing logos due.
October 15, 2026 5:00 PM	Booth payments and cancellation/refund requests due.
November 15, 2026 By 7:00 PM	Large equipment delivery deadline for Orange Beach staff setup.
November 16, 2026 12:00 PM–4:00 PM	Vehicle and early booth setup.
November 17, 2026 8:00 AM–10:00 AM	Standard booth setup.

Vendor Hall Hours

Day	Time	Details
Tuesday Nov. 17	11:15 AM–12:15 PM	Dedicated Vendor Hall time.
Tuesday Nov. 17	2:00 PM–5:00 PM	Regular Vendor Hall hours.
Wednesday Nov. 18	11:00 AM–4:00 PM	Regular Vendor Hall hours.
Wednesday Nov. 18	After 4:00 PM	Standard booth breakdown begins.
Thursday Option	After 4:45 PM	No breakdown before this time for vendors staying on Thursday.



Exhibitor Policies & Guidelines

Registration & Payments

- **How to Register:** Secure your spot online at www.alabamaemsconference.com. Booth placements are selected during the online registration process.
- **Payment Methods:** Checks can be mailed to:
Alabama EMS Conference, Attn: Josh Bankston, PO Box 1147, Jasper, AL 35502.
Credit card payments can be processed online.
- **Add-ons:** Additional registrants can be added for **\$25/each**. Power is **\$75** (unless included in your package).

Cancellation Policy

- Written refund requests must be received by **October 15, 2026, at 5:00 p.m.** A credit card processing fee will apply.
- *Non-refundable sponsorships:* Break, Lunch, Breakfast, and Participant Scholarship sponsorships are non-refundable.

Continuing Education (CE) & Security

- **CE Hours:** Continuing Education hours are available for representatives working your booth.
- **Security:** Exhibitors are solely responsible for their own materials. Neither the Alabama EMS Conference nor the venue is liable for lost, stolen, or damaged products, or injuries sustained during setup/tear-down.

Giveaways & Fun

- **Door Prizes:** Highly encouraged! Prizes must be clearly branded. Cash or monetary prizes are discouraged.
- **Scavenger Hunt:** Increase booth traffic by hosting a challenge (QR code, question, trivia, or photo password) at your table.

First Right of Renewal Policy

We value our returning partners! To secure your preferred space for future events, please note our renewal guidelines:

1. **First Right of Refusal:** Returning vendors in good standing receive early access to purchase their booth space for the following year before registration opens to the public.
2. **Early Departure Penalty:** You **forfeit** your First Right of Renewal if your company leaves the vendor hall early, before the scheduled breakdown times listed above (Wednesday after 16:00, or Thursday after 16:45 if applicable). Early departures disrupt the attendee experience and will be documented by staff.

Shipping & Storage Instructions

If you are shipping materials directly to the **Orange Beach Event Center**, please adhere strictly to the following venue rules:

- **Delivery Window:** Packages must arrive **no more than 72 hours (3 days)** prior to the convention date.
- **Delivery Hours:** Deliveries are accepted **Monday through Friday, 7:00 AM to 3:00 PM** (unless prior arrangements are made).
- **Fees:**
 - **Storage Fee:** \$25 per day, per package (oversized packages may incur additional fees).
 - **Unloading/Handling Fee:** \$10 to \$150 depending on weight/size if venue staff assistance is required.
- **Labeling Format:** Address all packages exactly as follows:

Orange Beach Event Center
[Your Company Name] / Alabama EMS Conference
4671 Wharf Parkway
Orange Beach, AL 36561

Please clearly number your boxes (e.g., "Box 1 of 3").

- **Contact for Logistics:** For shipping questions or special arrangements, contact **Angela Bateman** at abateman@cityoforangebeach.com OR 251-981-6629.

Golf Scramble Sponsorship Opportunities

Join us for a premier day of networking, competition, and outdoor fun on the greens before the main conference sessions begin. Connect directly with EMS leaders and professionals in a relaxed, high-impact environment.

- **Date:** Monday, November 16, 2026
- **Location:** *Cotton Creek Course - 3840 Cotton Creek Circle, Gulf Shores, AL 36542*
- **Format:** 4-Person Scramble (Shotgun Start)

Player & Team Registration

All player registrations include 18 holes of golf, shared cart, range balls, lunch, and entry into player gift drawings.

Registration Type	Investment
Individual Player	\$175
4-Person Team	\$800

Tournament Sponsorships

Maximize your brand's footprint on the course. All sponsors are highly encouraged to provide branded promotional items for the player welcome bags.

Premier Packages

Title Tournament Sponsor | \$5,000 (1 Available)

- Exclusive "**Presented By**" naming rights for the entire tournament.
- Includes **one (1) complimentary 4-person team registration**.
- Prominent banner display at player registration and the post-tournament awards lunch.
- Logo featured on all tournament marketing materials and player scorecards.

Lunch Sponsor | \$1,500 (2 Available)

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- Exclusive signage displayed at the post-tournament lunch pavilion.
 - Opportunity to address players directly before awards are announced.
 - Logo displayed on the tournament sponsor board.
-

Hole & Contest Sponsorships

Hole Sponsor (With Tee Box Display) | \$300

- **Set up a physical table or tent at your assigned tee box!**
- Meet, network, and hand out promotional items, snacks, or refreshments directly to players as they play through.
- Includes a custom sign with your company logo at the tee box.

Standard Hole Sponsor (Sign Only) | \$150

- Custom, high-quality sign featuring your company logo displayed at one of the 18 tee boxes.

Gold Sponsor Investment: \$2,000

- **Become one of our premier event sponsors! Gold Sponsors receive the highest level of recognition and visibility throughout the event.**
 - **Limited Availability: Only 2–3 Gold Sponsor opportunities are available.**
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Tent Sponsor Investment: \$1,000

- **Gain valuable exposure by sponsoring one of our on-course hospitality tents. Only 4 Tent Sponsorships Available**
- **(2) Front Nine Tents**
- **(2) Back Nine Tents**
- **Tent Sponsors May Provide:** Crackers and snacks, Bottled water, Promotional materials. *Please note: Alcoholic beverages are not permitted.*

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Prize & Raffle Donations | Custom

- Donate branded merchandise, golf gear, gift cards, or electronics for contest prizes or raffle drawings.
 - Donating companies receive verbal recognition during the awards presentation.
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Schedule of Events

- **08:00 AM – 08:30 AM** | Player Registration & Driving Range Open
 - **08:45 AM** | Sponsor Welcome & Tournament Rules Briefing
 - **09:00 AM** | Shotgun Start (Scramble Format)
 - **02:00 PM** | Post-Tournament Lunch, Raffle Drawings, & Awards Ceremony
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How to Register & Sponsor

- **Online Registration:** Secure your team spot or sponsorship package online at www.alabamaemsconference.com/golf
- **Questions & Coordination:** To discuss custom sponsorship packages or coordinate prize donations, contact us at info@alabamaemsconference.com.

Media Packet & Advertising Rates

We are thrilled to introduce our brand-new **Conference Magazine**! This high-quality, professional publication will be distributed to all attendees, speakers, and sponsors. It features exclusive stories about our presenters, event highlights, vendor spotlights, and award winners.

Magazine Advertising Rates

Placement	Rate
Center Spread	\$1,200
Back Cover	\$1,000
Inside Front Cover	\$700
Inside Back Cover	\$700
Full Page	\$500
Half Page	\$300
Quarter Page	\$200

Important Media Deadlines

To ensure your advertisement is printed with the highest quality, please adhere to our production timeline:

- **August 1, 2026 | Ad Material Submission Deadline**
All print-ready creative assets and magazine ad files must be submitted.
- **October 1, 2026 | Sponsor Logo Deadline**
High-resolution vector logos (for t-shirts, signage, and banners) must be submitted.

Artwork Specifications & Submission

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- **Format:** Please submit files in high-resolution PDF, EPS, or PNG format (minimum **300 DPI** for print quality).
- **Color Profile:** CMYK (for print accuracy).
- **Submission:** Email your completed ad designs and high-resolution logos directly to: magazine@alabamaemsconference.com